

The Value and Impact of Maine Primary Care Association

Nineteen **Maine Primary Care Association** health centers provide tremendous value and impact to the communities they serve, including **CARE FOR VULNERABLE POPULATIONS**, **SAVINGS TO THE SYSTEM**, **ECONOMIC STIMULUS**, and **STATE-OF-THE-ART PRACTICES** and **INTEGRATED CARE** with a focus on **MANAGING CHRONIC CONDITIONS**, **PREVENTIVE CARE**, and **QUALITY HEALTH OUTCOMES**.

This report highlights their **2017 savings and contributions**.

SAVINGS TO THE SYSTEM

24%
LOWER COSTS
FOR HEALTH CENTER
MEDICAID PATIENTS



\$304 Million
SAVINGS TO THE
OVERALL HEALTH
SYSTEM

\$110 Million
SAVINGS TO
MEDICAID

ECONOMIC STIMULUS



3,405
TOTAL JOBS

1,889
HEALTH CENTER JOBS

1,516
OTHER JOBS
in the community



\$428 Million
TOTAL ECONOMIC
IMPACT of current
operations

\$222 Million
DIRECT HEALTH
CENTER SPENDING

\$206 Million
COMMUNITY
SPENDING



\$64 Million
ANNUAL TAX
REVENUES

\$19 Million
STATE & LOCAL TAX
REVENUES

\$45 Million
FEDERAL TAX REVENUES

CARE FOR VULNERABLE POPULATIONS



201,527
PATIENTS SERVED

69% of patients
are **LOW INCOME**

9% of patients
identify as an **ETHNIC
OR RACIAL MINORITY**

1% of patients are
**AGRICULTURAL
WORKERS**

910,883
PATIENT
VISITS

6%
4-YEAR PATIENT
GROWTH

46,538 of patients
are **CHILDREN &
ADOLESCENTS**

5% of patients
are **VETERANS**

3% of patients are
HOMELESS

INTEGRATED CARE



164,368 patients received **MEDICAL** care



44,586 patients received **DENTAL** care



20,791 patients received **BEHAVIORAL HEALTH** care



3,700 patients received **VISION** care



11,031 patients received at least one **ENABLING SERVICE** to overcome barriers to care

Patients also received non-clinical services to connect them to community resources such as **HOUSING, JOB TRAINING, AND CHILD CARE**

MANAGING CHRONIC CONDITIONS



10,948 patients were diagnosed with **ASTHMA**



12,014 patients were diagnosed with **CORONARY ARTERY DISEASE**



17,618 patients were diagnosed with **DIABETES**



38,133 patients were diagnosed with **HYPERTENSION**

PREVENTIVE CARE



15,279 children attended **WELL-CHILD VISITS**



47,737 patients received **IMMUNIZATIONS** and **SEASONAL FLU VACCINES**

STATE-OF-THE-ART PRACTICES



100% of health centers have installed and currently use an **ELECTRONIC HEALTH RECORD (EHR)**

89% of health centers are currently participating in the Centers for Medicare and Medicaid Services **EHR INCENTIVE PROGRAM "MEANINGFUL USE"**



37% of health centers are using **TELEHEALTH TO PROVIDE REMOTE CLINICAL CARE SERVICES**

QUALITY HEALTH OUTCOMES

100% of health centers met or exceeded at least one **HEALTHY PEOPLE 2020 GOAL FOR CLINICAL PERFORMANCE**



Capital Link prepared this Value & Impact report using 2017 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2017 IMPLAN Online.

REFERENCES AND DATA SOURCES

- Economic Stimulus: Economic impact was measured using 2017 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPLAN.com. Learn more at www.capl原因ink.org/how-economic-impact-is-measured.
- Savings to the System: Nocon et al. *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Care for Vulnerable Populations, Integrated Care, Managing Chronic Conditions, State-of-the-Art Practices: Bureau of Primary Health Care, HRSA, DHHS, 2017 Uniform Data System. Note: UDS data collection for telehealth began in 2016.
- Quality Health Outcomes: Bureau of Primary Health Care, HRSA, DHHS, 2017 Uniform Data System, and relevant Healthy People 2020 targets at www.healthypeople.gov/2020/data-search.
- “Low Income” refers to those who earn below 200% of federal poverty level guidelines.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

SUMMARY OF 2017 ECONOMIC STIMULUS

		Economic Impact	Employment (# of FTEs*)
Community Impact	Direct	\$222,104,590	1,889
	Indirect	\$66,617,619	455
	Induced	\$139,495,159	1,061
	Total	\$428,217,368	3,405

SUMMARY OF 2017 TAX REVENUE

		Federal	State
Community Impact	Direct	\$29,201,074	\$6,004,987
	Indirect	\$5,003,164	\$3,862,856
	Induced	\$10,338,348	\$9,656,978
	Total	\$44,542,586	\$19,524,821
Total Tax Impact		\$64,067,407	

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Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 20 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of almost 10,000 health center audited financial statements from 2005 to 2017, incorporating approximately 75% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at www.capl原因ink.org.

HEALTH CENTERS INCLUDED IN THIS ANALYSIS

Bucksport Regional Health Center
Community Clinical Services
DFD Russell Medical Centers
Eastport Health Care, Inc.
Fish River Rural Health
Greater Portland Health
Harrington Family Health Center
Health Access Network
HealthReach Community Health Centers
Hometown Health Center
Islands Community Medical Services
Katahdin Valley Health Center
Maine Mobile Health Program
Nasson Health Care
Penobscot Community Health Care
Pines Health Services
Regional Medical Center at Lubec
Sacopee Valley Health Center
St. Croix Regional Family Health Center