

**MAINE PRIMARY CARE ASSOCIATION**  
**VBP/C Training & Technical Assistance Series**



As state and federal programs shift from volume-based to value-based payment, FQHCs must make critical adjustments to prepare for and succeed under VBP arrangements. To prepare for this transition, please join us throughout the remainder of this year for an informative, engaging, and practical training series on value-based payment and care delivery (VBP/C) developed specifically for Maine’s FQHCs.

**Meeting contact:**

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**Type of meeting:**

5 Webinars  
 1 In-person

**AGENDA**

Topic	Facilitator	Time
<p><b>Scan of the Current VBP Environment</b>                      Value-based purchasing (VBP) rests on broad set of performance-based payment strategies that link financial incentives to health care providers' performance on a set of defined measures to achieve better value. Join us for a session on VBP that explores current trends, FQHC experience, and what might be coming for health centers in this space. Presented by Craig Hostetler and Darcy Shargo  <b>Audience:</b> CEOs, CHC Leadership, CHC Board Members</p>	<p>Darcy Shargo                      Craig Hostetler</p>	<p>May 16, 2022                      10:30 AM – 11:45 PM  <i>(during VBP Ste Cmte meeting)</i></p>
<p><b>Basics of a Capitated APM</b>                      Join us for a session that walks through the nuances of a capitated alternative payment method, or APM, designed for FQHCs. Presented by Craig Hostetler with CHC experts who have implemented APM.  <b>Audience:</b> CEOs, CHC Leadership, CHC Board Members</p>	<p>Craig Hostetler</p>	<p>June 27, 2022                      10:30 AM – 11:45 PM  <i>(during VBP Ste Cmte meeting)</i></p>
<p><b>Preparing your CHC for Transformative VBP &amp; Care Delivery</b>                      Join us for a 1.5 day in-person workshop that walks through your health centers readiness in key areas of VBP success. CHC Teams will attend this interactive workshop to analyze organization assessment results and to develop plan for addressing operational, clinical, and financial areas of need. (Remote participation will not be available for this workshop.)  <b>Due to space constraints, registration is limited to 6 CHC teams of 3 each.</b>  <b>Fee:</b> \$100 per team of 3 (includes lunch on Day 2)  <b>Audience:</b> CHC C-Suite</p>	<p>Craig Hostetler                      Darcy Shargo                      Sharon Stanley</p>	<p>August 8                      1:00–4:00 PM                      August 9                      9:00 AM – 3:00 PM  <i>This is an in-person workshop, taking place at the Maine State Library, 242 State St., Augusta, ME</i>                      Register:  <a href="https://2022vbp.tta.eventbrite.com">https://2022vbp.tta.eventbrite.com</a></p>

<p><b>Social Service Supports/Innovation (Healthy Alliance Albany)</b> Join us for session on the innovate ways that social service providers and medical providers in upstate NY have partnered to develop an Independent Practice Association designed to address SDoH.</p> <p><b>Audience:</b> CEOs, CHC C-Suite</p>	<p>Darcy Shargo</p>	<p>September 20, 2022 12:00-1:00 PM <i>(during BOD educational session)</i></p>
<p><b>VBP Contract Negotiations</b> Join us for session on contract negotiation. This session will cover the differences between levels/types of value based payment models as determined by risk categories and contract characteristics; it will also address contract terms and legal considerations and ways for FQHCs to further refine your value proposition to bring to the negotiation table.</p> <p><b>Audience:</b> CEOs, CHC Leadership, CHC Board Members</p>	<p>Adam Falcone, Partner Feldesman Tucker Leiffer Fidell, LLC <i>(invited)</i></p>	<p>November 14, 2022 10:30 AM – 2:30 PM <i>(in place of VBP StCOM meeting)</i></p>
<p><b>Managing the Transition from FFS to APM</b> Join us for session with health center experts who have significant experience regarding the transition from a fee for serve model to APM.</p> <p><b>Audience:</b> CEOs, CHC Leadership, CHC Board Members</p>	<p>Craig Hostetler and a Panel of CHC Experts</p>	<p>December 12, 2022 10:30 AM – 1:00 PM <i>(in place of VBP StCOM meeting, extended by an hr.)</i></p>